
CBDAIF – Medical Sector Feedback

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CBDAIF – Medical Sector Feedback

Defense Contract Management Agency Role

- No feedback from sector

Contracts

- Contract size, award processes, and administration seem appropriate
- Do contracts protect both the company and the Government?
 - Particular area of interest in the pharmaceutical arena
 - Many factors can effect safety and efficacy of products
 - Storage, distribution, and administration
 - Research with high threat pathogens require special considerations
 - Risks in the development process
 - Emergency use provisions

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Recommendations

- Evaluation of standards and procedures to better apply to medical products
 - Milestones
 - Indemnity
 - Good progress made thus far on mutually agreeable parameters
 - Contract structure
- Coordination with other USG entities on contractual requirements (HHS, NIH)
- Coordination and communication with industry for improvements to procedures and policies

CBD AIF – Medical Sector Feedback

- Does size of CBD market enable industry to maintain a robust independent R&D capability?
 - In general, DoD needs from medical sector differs from needs of the pharmaceutical market as a whole
 - Preclinical - More applicable to smaller companies (biotechs)
 - Late Stage Development and Stockpiling – More applicable to larger companies
 - Engagement with both large and small companies would best address DoD needs
- Recommendations
 - Long term market assurance
 - Multiple year development or procurement contracts
 - Will bring participation from all players in the industry
 - Flexibility with milestones and contract structure
 - Address the unique elements of pharmaceutical development
 - Early and clear communication of needs
 - Long term planning

CCBDAIF – Medical Sector Feedback

- Statements of Work
 - No response on inconsistencies, specificity, or clarity
- Improvements that could be included
 - Greater lead time in the development of proposals
 - Notification of upcoming SOWs and easier accessibility to this information
 - Draft SOWs available for review prior to release
 - Communication of general needs of the DoD
 - Potential for unsolicited proposals and identification of unmet needs